

Going Beyond QuickBooks

Are you ready to upgrade
to the next level?

Powered by  OSAS
Traverse



Has your company outgrown QuickBooks?

Choosing the right technology for a growing organization is a challenge; if your business is expanding, your software may not be keeping up. Many small businesses rely on Intuit's QuickBooks to provide them with a quick and easy-to-use accounting solution - designed for small businesses with under 20 employees and revenue of less than \$2 million per year. If you have a vision of future growth, you need a more reliable and versatile financial solution. Traverse from Open Systems Adaptable Solutions (OSAS). provides customized accounting solutions, portals, and mobile tools designed to grow with your organizational needs.



Keep these issues in mind when determining if it's time to upgrade

Flexibility

Basic bookkeeping processes do not address the complexities of your growing business.

Performance

Your system is slowing down as more users are added and more detailed transactions are logged.

Size

Space limitations lead to a slower and less-efficient system, inhibiting your access to vital historical sales and purchase data.

Reporting

Basic reporting capabilities lack true business intelligence functions, hindering strategic, functional, and operational planning activities.

Commissions

Limitations of working with split commissions, variable-rate commissions, and other compensation methods.

Multiple Users

User accessibility limitations obstruct key payroll activities.

List Limitations

Limitations on custom fields for customers, vendors, and employees.

Corrupted Data

Insufficient protection from multi-entry corrupted data files put your system at risk.

Inventory

Assemblies and bill of materials have limited functionality and require third party add-ons for kitting functions.

Inventory Tracking and Costing

Minimal tracking and valuation methods reduce inventory control functionality.

Avoid adapting your objectives and operating procedures to the limitations of your accounting system. With the customizable Traverse framework, you'll get a scalable solution tailored to meet your organization's current and future needs.

How are QuickBooks and Traverse different?

Advanced inventory management functions

Because of QuickBooks basic design and limited intended use, many advanced inventory features are unavailable.

Downsides to using QuickBooks for inventory management include:

- Limited inventory costing methods
- Inability to produce and track carrying costs
- Restrictions on tracking assembly usage
- Inefficient capacity to implement serial tracking and lot tracking simultaneously
- No economic order quantity (EOQ) function
- Inability to track inventory across the production floor

Traverse provides accurate inventory management by keeping track of what you have in stock, how much it is worth, and where it's located to meet the needs and demands of your customers.

Prevent fraud by documenting all transactions and monitoring user activity

QuickBooks' limited auditing capabilities fall short of providing key details pertaining to user activity, customer information, list items, and other elements. Without detailed audit trails, your organization's finances are open to inaccuracies and potential fraud.

Traverse provides the opportunity to review, understand, and verify all transactions. In an audit situation, your software – not just your accountant – should stand with you.

Safely handle large volumes of transactions and big data files

QuickBooks Enterprise is designed to handle small file sizes. If your business enters a high volume of transactions, invoices, and deposits, your annual file size will quickly outgrow the system's capabilities. This leads to inevitable screen delays, lagging reports, and decreased system performance.

Traverse supports your company's growth by providing a powerful system with plenty of room for past, current, and future transactions. Eliminating the need to condense data files will give your organization the agility to readily access historic information. Traverse is backed by the state of the art Microsoft SQL server, an expansive relational database manager capable of providing the data capacity and speed that your company is looking for.

Protect your system from corrupted data

With QuickBooks, simultaneous users increase the risk of mistakes and corrupted data. Without the proper controls and safety parameters it can be difficult to safely and reliably log transactions in the QuickBooks database. Traverse protects your organization by safeguarding your system from these types of mistakes and minimizing the threat of corrupted data.

Maintain new data and historical files for fast and easy viewing

When your QuickBooks system becomes overburdened by data, it is necessary to use a condensing utility to improve performance. This condensing of files permanently erases, distorts, and compromises pertinent organizational data and historical activity.

With Traverse, you can save and easily access large data files without compromising performance or jeopardizing your data.

Industry-standard .NET framework and SQL server databases

Without a third-party utility, gaining access to Intuit's underlying proprietary database is difficult and/or restricted. QuickBooks' rigid design limits reporting capabilities and restricts exporting functionality.

Traverse is designed with versatility in mind by safely supporting cross-platform communications, enhancing reporting functions, and providing built-in customization tools to maintain modifications without breaking the system.

Use of QuickBooks proprietary database naturally limits a company's ability to find individuals versed in its unique language. Solutions built using SQL Server Databases present businesses with the opportunity to expand their recruitment reach and increase the universality of their accounting system.

Full General Ledger segmentation

Because QuickBooks lacks true GL segmentation, the class feature must be utilized and selected each time a transaction is performed - failure to do so results in misinformation.

With true GL segmentation from Traverse, your business is able to base all GL reporting on specific segments and revenue centers; these capabilities yield precise company data that facilitates thorough performance analysis.

Custom input masks for your General Ledger accounts

The QuickBooks system does not support the use of input masks, forcing you to manually type in dashes, slashes, and other symbols with each entry, creating confusion and errors. Account masking in Traverse allows you to functionally design the way your GL accounts appear. Entering GL account numbers is simple and fast with pre-formatted fields.

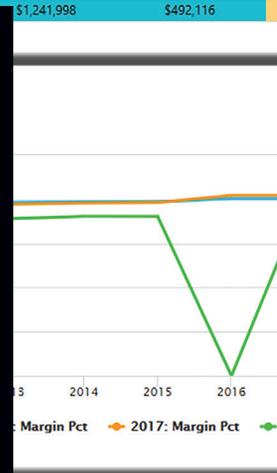
Full scale EDI integration

Performing manual entry of supplier item numbers is not only a hassle but it is risky, as it's highly susceptible to human error and can lead to costly vendor charge backs. Full EDI integration eliminates the need to devote valuable company resources to monotonous data entry activities. Traverse's integration capabilities keep your business operations in sync with your customers, suppliers, and partners.

CoGS \$	Revenue \$	Margin \$	Margin %	Products Sold Item(2/2)	Qty Sold	Product Revenue	Margin \$
\$345,198	\$472,826	\$127,628	27%	Deluxe Furnace System	14,600	\$255,584	\$68,584
\$229,535	\$419,049	\$189,513	45%	Deluxe Air Conditioner	10,286	\$164,989	\$52,989
\$65,216	\$87,067	\$21,850	25%	Exterior Panels	1,311	\$111,099	\$36,469
\$51,871	\$146,796	\$94,924	65%	Millwork Package	1,036	\$17,797	\$5,364
\$37,041	\$74,273	\$37,232	50%	Interior Materials	961	\$26,392	\$12,098
\$19,490	\$30,191	\$10,701	35%	Plumbing Package	902	\$55,729	\$20,547
\$733	\$979	\$245	25%	Heating/Cooling Package	788	\$4,968	\$3,393
\$448	\$10,285	\$9,837	96%	Electrical Package	487	\$75,884	\$23,675
\$349	\$534	\$185	35%	Furnace	478	\$17,001	\$3,031
				Air Conditioner	420	\$6,610	\$731
						\$1,241,998	\$492,116

Powerful Bi capabilities with Advanced Analytics

Advanced Analytics is a robust system that offers powerful mobile reporting for an unlimited number of users and devices. This extension is packed with pre-built reports, KPI's, metrics, and features that facilitate efficient business analysis. With Advanced Analytics you can graph, sort, and drill into your business data in any way you choose. The scheduled reporting feature and alert parameters function ensure that information is available when you need it. Relevant information is kept at the forefront of your operation.



Unlimited Customer/Vendors/ Employees and custom fields

QuickBooks offers only a limited number of fields for entered information. DesignStudio is an important feature of Traverse that enables users to create and design an unlimited amount of custom fields, each created exactly to the user's specifications.

FULLY integrated Enterprise Resource Planning System

QuickBooks Enterprise markets itself as a more advanced version of the same basic solution, offering little to no ERP capabilities and is designed as a next step for companies that have outgrown their existing Quickbooks Pro/Premier system. Traverse supports synergy throughout your business by offering advanced ERP features customized to meet the demands of your organization.

Traverse makes it simple for users to:

- Create custom web portals for employees and customers
- Utilize warehouse management capabilities designed to increase pick, pack, and ship efficiency
- Implement Point of Sale (POS) software with the flexibility to conduct operations off-server
- Deploy full scale CRM software
- Access interactive views and intuitive dashboards



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