Distribution
Software at the core of your business
Your industry is continuously moving and changing.

Traverse Distribution applications allow you to penetrate new markets, gain and maintain customer loyalty, and improve your ability to serve your existing customers. This suite of distribution applications will help you make informed buying and selling decisions, improve customer service, save money, and ensure future profitability. Traverse is designed to make your distribution company more efficient and more productive, regardless of the size and scope of your channel.

Integrated with Traverse accounting solutions, your distribution needs are covered with these applications:

- Inventory
- Sales Order
- Purchase Order
- Bill of Materials / Kitting
- Distribution Requirements Planning (DRP)
- Warehouse Management System (WMS)
- CRM
- Landed Cost
- Multi-currency
- Mobile Order

Our mission is to help our customers become more successful by delivering products and services that exceed expectations, to focus on excellence, to provide individual consideration, and to create both personal and professional opportunities for all who touch Open Systems Adaptable Solutions (OSAS)
Order Entry and Purchasing

Keeping a watchful eye on the goods and services your company receives can be just as crucial to your business as those you sell. Traverse Purchase Order gives you the power to take charge of purchase order processing from the moment you decide to buy through the time the order is fully received and invoiced. You’ll be able to detect shortages and incorrect invoices so that you only pay for the items you’ve received. You can specify, confirm, and track every detail of an order you place with a vendor and you can indicate how you would like your goods shipped.
Automation

The information provided by the system is only as good as the data that is entered into it. The Traverse Distribution suite is optimized for integrated data retrieval, whether it be from time clocks, hand held data collection devices or other sources.

All routing and source documents have an option to include bar codes for key information, and the system has user-configurable labels and RFID tag functions. These documents can be used with data input devices to ensure data entry accuracy.

Traverse Warehouse Management System includes software that can be loaded onto data collection devices that use the Pocket PC or Windows Mobile operating system, providing real-time, wireless updates from the dock, warehouse, or production floor to your Traverse database. Functionality includes receiving, issuing product to and from the production floor, order fulfillment, physical inventory, and more.
Inventory

Updates occur real-time.

Multiple locations.

Valuation based on LIFO, FIFO, Standard or Average cost

Unlimited units of measure with conversion factors.

Full inventory and cycle counts.

Automated suggestion of alternates for out of stock items.

Keyword lookup.

Lot number and serial number tracking.

User-defined fields.

Reporting by sales category and product line.

Attach pictures and long descriptions to any item.

Full analysis reporting including Safety and Overstock, Slow/Fast Moving and trend Analysis reports.

Custom define labels, optionally with bar codes.

Import function for physical counts.

Complete material requisition system.

User-defined font and color control for visual queues.
**Warehouse Management System – WMS**

View inventory item quantities for locations, bins and containers.

Print a report of item quantities to help you determine how best to satisfy item demand.

Flexibility to search for orders when you don’t have all the information (for example, you know only the quantity shipped but not the item ID).

Drill through to view several layers of item detail at one time.

Identify sources of item demand, track down overages or loss, and view related movement activity.

View orders released by another user and workstation ID.

Export released order information to a text file when using handheld devices and import the file into the device for picking inventory items.

Export contact information within CRM to a text file; use the file to import contact information into other spreadsheet, word processing, or address software.

Get more accurate accounting by assigning the costs of transit to either the source or destination location when transferring items between locations.

Enter adjustments to inventory item quantities due to loss, breakage, or accidental over-shipments.

Locate and track item movement within the warehouse; move a single item from one spot to another or move all items in entire bins or containers.
Sales Order

Enter transactions at any point in the life-cycle: Quote, New Order or Invoice.

Quickly convert quotes to order’s and order to invoices without duplicate entry.

Unlimited number of line items on a transaction.

Individual ship dates by line item.

Sophisticated pricing models including Price ID, quantity breaks, customer levels, price structures, specific customer pricing and promotions.

One-click access to product availability lookup.

Price calculator allows you to determine best available price and offer verbal quotes before entering a transaction.

Single or split commissions payable on shipped orders or paid invoices.

User-configurable order lookup includes lookup by order number, date, customer’s name, PO number, customer phone number and item sold.

Link to shipper such as UPS and FedEx for online order tracking.

Automated interface to Accounts Receivable.

Optional link to directly create purchase requisitions from transactions.

Optional browser-based and mobile device (wireless) order entry systems.

Unlimited taxing authorities, each with up to five tax levels and nine tax classifications.
Purchase Order

Automated requisition system using user-configurable parameters including EOQ, Min/Max and forecast based on trends.

Optional direct feed from sales transactions to requisition system.

Vendor selection based on lowest cost, best response or default values.

Requested ship dates by line item.

Supports multiple receipts and invoicing for each line of an order.

Flexible order inquiry finds new, in-process or completed orders from one function.

Recurring orders for blanket contracts.

Multiple ship-to locations.

Supports lot number and serial tracking.

Batch or online purchase order generation.

Automated interface to Accounts Payable for invoice settlement.

Scheduled delivery reporting.

Attach comments to vendors or orders.

Optional inventory accrual allows product to be received and sold before the receipt of the vendor’s invoice.
Bill of Materials / Kitting

Compare anticipated costs with actual costs associated with similar assemblies.

Maintain accurate inventory quantities for your assemblies or raw materials

Relieve materials and receive finished goods in one process.

Build non-serialized assemblies that contain either serialized or non-serialized components and materials.

Change components for a group of select items with the global replacement of items.

Set up kits with unique inventory numbers and include an unlimited number of components, each with its own item number.

Separately track the costs of the components but assign the price to the kit.

Enter builds before, during or after the fact.

Easily develop kits for sale and, if necessary, adjust the content of each kit at order entry time.

View a bill of materials in an Explorer-style inquiry.
Mobile Order

Effectively capture customer’s orders anytime, anywhere with a mobile PDA device.

Data is shared with Traverse accounting applications, decreasing order-entry time and eliminating double entry.

Focus more time on selling products and less time on entering orders.

Quickly scan items onto an order using Traverse bar codes.

Use a tradeshow wireless option to connect devices to a laptop for data retrieval.

Download data from Traverse directly to your stand-alone device.

Add orders for existing customers or add new customers.

Quickly add customers and ship-to addresses on the fly.

Automatic verification of existing customer’s credit limits.

Allows prepaid orders.

Enter and print credit memos, invoices and shipped orders.
CRM

Seamless control of your marketing programs.

Define campaign types such as print, direct mail, radio, etc.

Online analysis of marketing program effectiveness.

Analyze your campaigns by optionally assigning values and campaign references.

Qualify sales opportunities that will bring maximum revenue.

Integration to MS Outlook and PDAs for contacts and tasks.

Real-time integration to other Traverse applications for access to ERP data such as open invoices, sales history, etc.

Unlimited document and file attachments.

Maintain unlimited contact names, methods, and user-defined fields for contacts and contact names.

Multi-currency

Develop and maintain productive relationships with international customers and vendors while handling transactions in any number of currencies.

View entire customer and vendor accounts in a foreign currency.

Define as many currencies and rates as you wish.

Define an unlimited number of currencies; add or delete them anytime.

Post and record unrealized gains and losses for sales and purchases.